

Omri Nahum

Koh Samui, Thailand · omri.nahum@gmail.com

Citizenship: EU citizen · Israeli citizen

Languages: Hebrew (native) · English (fluent, near-native) · Thai (basic spoken) · Spanish (basic)

Profile

AI-native operator building deployed products with agentic coding tools. Two hospitality businesses in Koh Samui provide the domain problems; Claude Code provides the leverage. Comfortable owning the full loop from user problem → shipped feature, with strong guardrail and documentation instincts. Detail-oriented, spec-driven, and comfortable with fully remote, async work.

Professional Experience

2024 – Present: Founder & Operator — Nonna Property Management, Koh Samui

Villa management company handling the full operating stack for short-term rental properties: owner relations, OTA channel management (Airbnb, Booking.com), dynamic pricing, guest communication, and turnover/maintenance coordination. Built and run an internal property-management dashboard (Next.js 15 + SQLite + Docker) covering 12 villas — owners, tenants, vendors, finance, scheduling — as the single-operator system replacing a Google Sheets stack. Progressively automating guest communication and ops workflows with AI tooling.

2024 – Present: Owner — Nonna Garden Cafe and Deli, Koh Samui

Founded and operate a cafe and deli: concept, setup, supplier relationships, staffing, and day-to-day P&L ownership.

2026 – Present: Founder — Villa Agent AI

AI-native villa booking marketplace for Koh Samui: natural-language and map-circle discovery, LLM concierge, Stripe Connect checkout, pgvector semantic matching. Node/Express backend, Next.js + React + TypeScript frontend, PostgreSQL. Deployed to staging with 68+ merged PRs; cost-aware model routing (Haiku default, escalating to Sonnet on low-confidence); feature-flagged legacy paths for safe rollback. Self-directed AI-assisted development using Claude Code, sub-agent orchestration, and MCP servers. Practical, intuitive feel for how the current Anthropic model tier (Opus, Sonnet, Fable 5) differs across coding, planning, and evaluation tasks — built through daily hands-on use since 2026.

June 2023 – 2024: Founder — A Team Lotus Solutions, Koh Samui

Short-term rental operations plus marketing services for local Thai businesses: websites, booking sites, Google Business setup and management, and sales/marketing training for owners.

Dec 2022 – June 2023: Resort Manager & Business Developer — Anannda Life Samui

Ran daily resort operations (guests, staff, facilities) and the marketing funnel from lead to booked guest. Maintained ~90% occupancy (typically 13–14 of 15 units booked) with strong repeat-guest rates driven by service quality.

Mar 2022 – Dec 2022: Co-founder — Definitive Labs (Web3 Consultancy)

Consulting for crypto/Web3 projects on the Solana network: strategy, Discord community architecture, and training programs for moderators, collaboration managers, and administrators.

Nov 2021 – Mar 2022: Team Administration & Community Operations — MetaHelix (Solana)

Discord management platform that raised \$1.2M in under three months. Structured team information flows, built the internal workflow system keeping a multi-country team in sync, and drove community engagement and coverage across the Discord server.

Mar 2021 – Oct 2021: Operations Manager — Roy Veller Software Solutions

SaaS implementation for large Israeli distribution companies: client onboarding, regular instruction and training delivery, on-premises support, and client relations.

2018 – 2021: Leadership Roles — Hebrew Scouts (Israel)

Tribe Concentrator for a 750-pupil tribe: led educational programming across nine age groups, managed a 1.5M ILS budget, and orchestrated twice-weekly activity days for 650 children. Then served on the regional leadership team guiding three tribes and mentoring a volunteer-year group working with the Ethiopian community.

Military Service

2012 – 2015 (reserve duty ongoing): Combat Medic Instructor — IDF Military Medical School ("Bahad 10")

Qualified new soldiers as combat medics; promoted to lead the epidemiology sector of the course, directly commanding 15 instructors. Honorable completion of service.

Skills

AI & technical: Claude Code · MCP servers · sub-agent orchestration · pgvector RAG · Anthropic API · prompt engineering · LLM output evaluation · Next.js / React / TypeScript (AI-assisted) · Stripe Connect · Google Business management · Microsoft Office suite

Hospitality & operations: vacation-rental management · OTA channel management and dynamic pricing · guest communication systems · restaurant operations · resort management

People & communication: instruction and training design · team leadership · technical and operational documentation · community management (Discord) · marketing, social media, and ad campaigns

Education

Full Israeli high school diploma (12 years). Practicing AI-assisted developer since 2026 — daily hands-on with agentic coding tools (Claude Code), MCP, sub-agent workflows, and prompt engineering, learned through shipping real products.

References available on request.